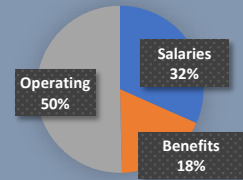


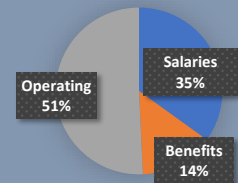
## EGG SAFETY AND QUALITY MANAGEMENT BUDGET OVERVIEW

	Approved 2020/21 Budget	Actual 2020/21 Expenditures <sup>8</sup>	Proposed 2021/22 Budget	Proposed 2022/23 Budget
<b>Personnel Years</b>				
Total Positions	29.14		29.81	27.37
<b>Personnel Costs</b>				
Salary and Wages	1,572,496	1,229,902	1,536,684	1,641,000
Benefits	896,323	801,278	722,242	984,612
Temp Salary	238,007	186,154	232,185	194,202
Temp Benefits	3,726	4,695	3,726	4,697
<b>Total Personnel Expenses<sup>1</sup></b>	<b>2,710,552</b>	<b>2,222,029</b>	<b>2,494,837</b>	<b>2,824,511</b>
<b>Operating Expense</b>				
General Expense	50,000	62,674	50,000	50,000
Printing	4,004	998	4,000	4,000
Communications	27,185	7,670	27,185	27,185
Postage	7,800	8,568	7,800	7,800
Travel	150,000	60,964	150,000	150,000
Out of State Travel (OOS)	100,000	25,234	100,000	100,000
Training	5,350	3,775	5,600	5,600
Facilities Operations	46,000	44,911	50,000	50,000
Attorney General's Office/Consult	58,000	54,753	58,000	58,000
Border Stations	359,377	358,448	359,377	385,933
Information Technology <sup>2</sup>	61,760	3,124	20,684	20,684
Vehicle Operations <sup>3</sup>	192,870	158,345	192,870	192,870
County Contracts	545,977	677,865	545,977	552,000
UC Davis (Poultry Specialist Program)	72,000	72,272	72,000	78,057
CDFA Audit Unit (2 CDFA Staff Auditors) <sup>4</sup>	234,859	60,539	227,080	100,000
Certified Farmers Market Inspections <sup>6</sup>	18,100	1,128	18,100	0
<b>Total Operating Expenses</b>	<b>1,933,282</b>	<b>1,601,269</b>	<b>1,888,673</b>	<b>1,782,129</b>
<b>Distributed Expense</b>				
Departmental Indirect	487,470	287,812	309,657	312,231
CDFA Information Technology	0	93,845	112,178	119,636
Division Indirect	0	132,097	125,925	117,903
Indirect Chg Recovery	-9,983	-2,896	-3,463	-3,463
Section 224C Recovery	-149,057	-135,077	-135,077	-135,077
Pension Payment (Senate Bill 84) <sup>5</sup>	62,772	62,772	62,772	62,772
State Pro-rata and Central Admin	213,913	213,913	208,033	241,870
<b>Total Distributed Expenses</b>	<b>605,115</b>	<b>652,466</b>	<b>680,025</b>	<b>715,872</b>
<b>Program Expenses</b>				
Personnel	2,710,552	2,222,029	2,494,837	2,824,511
Operating & Distributed	2,538,397	2,253,735	2,568,698	2,498,001
FY Adjustments <sup>7</sup>				
<b>Total Program Expenses</b>	<b>5,248,949</b>	<b>4,475,764</b>	<b>5,063,535</b>	<b>5,322,512</b>

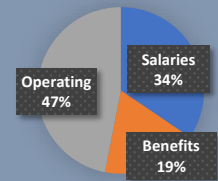
FY 2020/21



FY 2021/22



FY 2022/23



<sup>1</sup>Personal Services include GSI effective July 1, 2022. BU10 members salaries are subject to change upon contract agreement.

<sup>2</sup>Information Technology includes specific to program expenses that include the ESQM database.

<sup>3</sup>Vehicle Operations projected budget includes costs of DGS Rentals, fuel, maintenance, and insurance.

<sup>4</sup>CDFA's Audit unit is reimbursed for actual time spent performing audits for ESQM and expenses are redirected to the program on a quarterly basis.

<sup>5</sup>SB 84 is a supplemental pension payment that needs to be paid back over the eight years. The intent of this supplemental payment is to reduce future unfunded pension costs that will eventually have to be funded statewide.

<sup>6</sup>The program will not be moving forward with the farmer's market inspections.

<sup>7</sup>FY Adjustments include expenditures and cash adjustments that need to be redirected. These are expenses that are reconciled at the end of the year.

<sup>8</sup>Actual expenditures for FY 20/21 are lower than anticipated.

Salary and Benefits were lower because of the mandatory Furlough program.

## EGG SAFETY AND QUALITY MANAGEMENT BUDGET OVERVIEW

### Fund Condition

<b>Balanced Budget Plan</b>					
	2021-22		2022-23		2023-24
<b>Beginning Operating Fund Balance<sup>1</sup></b>	\$	7,065,826	\$	6,044,364	\$ 4,763,925
Program Revenues	\$	3,854,567	\$	3,854,567	\$ 3,854,567
Other Program Revenues <sup>2</sup>	\$	187,506	\$	187,506	\$ 187,506
<b>Total Resources</b>	<b>\$</b>	<b>11,107,899</b>	<b>\$</b>	<b>10,086,437</b>	<b>\$ 8,805,998</b>
Projected Expenditures	\$	5,063,535	\$	5,322,512	\$ 5,322,512
<b>Operating Fund Balance</b>	<b>\$</b>	<b>6,044,364</b>	<b>\$</b>	<b>4,763,925</b>	<b>\$ 3,483,486</b>
<b>Ag Trust Fund Balance</b>					
	2021-22		2022-23		2023-24
Ag Trust Fund Balance	\$	440,046	\$	440,046	\$ 440,046
<b>Combined Cash Reserve Balance</b>	<b>\$</b>	<b>6,484,410</b>	<b>\$</b>	<b>5,203,971</b>	<b>\$ 3,923,532</b>

CDFA policy and FAC 233A requires a combined 35% Cash Reserve of program expenditures. Based on FY 22/23 proposed budget of \$5,322,512 the cash reserve should be \$1,862,879. In order to have a balanced budget the program should evaluate the mill fee and/or budget to ensure that the program Revenues and Expenditures are aligned.

<sup>1</sup>Beginning Operating Reserve does not include Ag Trust Fund Balance.

<sup>2</sup>Other Program Revenues include Miscellaneous Fee, Penalty Fees, Interest Income, USDA and FDA Reimbursements for cooperative agreements.

## EGG SAFETY AND QUALITY MANAGEMENT BUDGET OVERVIEW

### Projected Revenue for Fiscal Year 2022/23

<sup>1</sup> Beginning Operating Fund Balance (Estimated), July 1, 2022	\$	6,044,364
		<sup>1</sup> Total Projected Fiscal Year 2022/23
<b>Estimated Fiscal Year Revenue<sup>2</sup></b>		
Projected (cases & units)		37,127,670
In-State Mill Fee Assessments	\$	1,405,182
Out-of-State Mill Fee Assessments	\$	1,655,853
Egg Product Assessments	\$	651,732
Annual Registration	\$	141,800
Miscellaneous Fees	\$	-
Penalties and Late Charges	\$	-
Interest Income <sup>4</sup>	\$	13,354
USDA Reimbursements <sup>5</sup>	\$	149,999
FDA Inspection Reimbursement <sup>5</sup>	\$	24,153
<b>Estimated Fiscal Year Revenue</b>	<b>\$</b>	<b>4,042,073</b>
<b>Total Funds Available for Expenditure</b>	<b>\$</b>	<b>10,086,437</b>
<b>Projected FY 2022/23 Budget</b>	<b>\$</b>	<b>(5,322,512)</b>
<b>Operating Fund Balance, June 30, 2023 (Estimated)</b>	<b>\$</b>	<b>4,763,925</b>
<b>Ag Trust Fund Reserve</b>	<b>\$</b>	<b>440,046</b>
<b>Cash Reserve, June 30, 2023 (Estimated)</b>	<b>\$</b>	<b>5,203,971</b>

Assessment ratio is estimated to be 36% in-state, 43% out-of-state, 17% Egg Products and 4% Annual Registration. Projected Assesments are based on estimated assesments to be collected in Fiscal Year 22/23.

<sup>1</sup> Beginning Operating Fund Balance is estimated.

<sup>2</sup> Based on \$0.10 assessment rate.

<sup>3</sup> CDFA policy and FAC 233A requires a combined 35% Cash Reserve of program expenditures. Based on projected FY 22/23 budget of \$5,322,512 the cash reserve should be \$1,862,879. The estimated cash reserve of \$5,203,971 meets these requirements however CDFA suggests reevaluating the mill fee to balance the budget.

<sup>4</sup> Based on the Surplus Money Investment Fund (SMIF) Rate of .0189% of Beginning Operating Fund Balance.

<sup>5</sup> Estimated recovery for from Federal Agreements.

233 (a) The trust fund consists of moneys transferred by the director from the Department of Food and Agriculture Fund, including all income therefrom. The amount of funds, excluding interest earned thereon, contained in the trust fund shall be determined by the director, and shall be the same percentage for all agricultural programs, but shall not exceed 10 percent of the annual operating budgets of each agricultural program. Funds in excess of 10 percent of the annual operating budgets of each agricultural program that are in the trust fund, or such other lesser percentage as the director may determine, may be returned to the Department of Food and Agriculture Fund.

**EGG SAFETY AND QUALITY MANAGEMENT PERSONEL BUDGET OVERVIEW**  
**Personnel Costs for FY 2022/2023**

<b>Classification<sup>1</sup></b>	<b>PY</b>	<b>BU</b>	<b>GSI Percent Increase<sup>4</sup></b>	<b><sup>1</sup>Monthly Salary</b>	<b>Annual Salary</b>	<b>Monthly Benefits<sup>2</sup> (60%)</b>	<b>Annual Benefits</b>	<b>Total Salary &amp; Benefits</b>
Environmental Program Manager I (33.3%)	0.333	M10		\$ 4,409	\$ 52,908	\$ 2,645	\$ 31,740	\$ 84,648
Senior Environmental Scientist (Supervisory)	1	S10		\$ 10,975	\$ 131,700	\$ 6,585	\$ 79,020	\$ 210,720
Senior Environmental Scientist (Specialist)	1	R10		\$ 8,231	\$ 98,772	\$ 4,939	\$ 59,268	\$ 158,040
Ag Program Supervisor II	1	S01	2.5%	\$ 7,522	\$ 90,264	\$ 4,513	\$ 54,156	\$ 144,420
Ag Program Supervisor I	2	S01	2.5%	\$ 13,691	\$ 164,292	\$ 8,215	\$ 98,580	\$ 262,872
Supervising Special Investigator II (33.3%)	0.333	S07	2.25%	\$ 2,969	\$ 35,628	\$ 1,781	\$ 21,372	\$ 57,000
Special Investigator	1	R07	2.25%	\$ 6,448	\$ 77,376	\$ 3,869	\$ 46,428	\$ 123,804
Environmental Scientist	6	R10		\$ 36,213	\$ 434,556	\$ 21,728	\$ 260,736	\$ 695,292
FVQC Inspector	5	R01	2.5%	\$ 22,178	\$ 266,136	\$ 13,307	\$ 159,684	\$ 425,820
Staff Services Manager I (33.3%)	0.333	S01	2.5%	\$ 2,450	\$ 29,400	\$ 1,470	\$ 17,640	\$ 47,040
Associate Governmental Program Analyst	2	R01	2.5%	\$ 12,425	\$ 149,100	\$ 7,455	\$ 89,460	\$ 238,560
Research Data Analyst	0.333	R01	2.5%	\$ 1,653	\$ 19,836	\$ 992	\$ 11,904	\$ 31,740
Office Technician	2	R04	2.5%	\$ 7,586	\$ 91,032	\$ 4,552	\$ 54,624	\$ 145,656
<b>Estimated Personnel Expense (22 PY)</b>	<b>22.332</b>			<b>\$ 136,750</b>	<b>\$ 1,641,000</b>	<b>\$ 82,051</b>	<b>\$ 984,612</b>	<b>\$ 2,625,612</b>

<b>Fractional/ Temp Help Classification</b>	<b>PY</b>	<b>BU</b>		<b>Personal Services</b>	<b>Benefits</b>	<b>Total Salary &amp; Benefits</b>
Agriculture Technician III (72%) 1 Staff	0.72	R01	2.5%	\$ 28,982	\$ 671	\$ 29,653
Agriculture Technician II (72%) 6 Staff	4.32	R01	2.5%	\$ 165,220	\$ 4,026	\$ 169,246
<b>Estimated Temp Services (5.04 PY)</b>	<b>5.04</b>			<b>\$ 194,202</b>	<b>\$ 4,697</b>	<b>\$ 198,899</b>

<sup>1</sup>Based on Mid Salary Range

<sup>2</sup>Benefits are based on programs current average

<sup>3</sup>Percentage of a full time position

<sup>4</sup> General Salary Increase (GSI) as follows.

**Bargaining Units 01**

Effective July 1, 2022, all SEIU employees shall receive a two and one half percent (2.5%) GSI. (Section 11.1)

**Bargaining Units 04**

Effective July 1, 2022, all SEIU employees shall receive a two and one half percent (2.5%) GSI. (Section 11.1)

**Bargaining Units 07**

Effective July 1, 2022, CSLEA represented classifications designated Safety or Miscellaneous/Industrial shall receive a two and one quarter percent (2.25%) GSI (Article 19.1)

**Bargaining Units 10**

There is not a new agreement for this bargaining unit and the salaries are subject to change when a new agreement is in place.